

# Farm to Table Guam

A Report on Farmers & the Value Added Agriculture Market



## Background

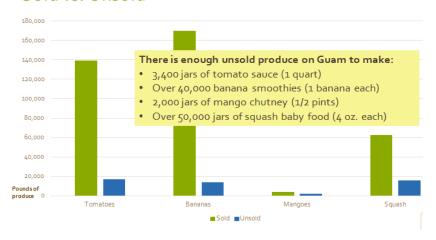
A survey was created in collaboration with the Department of Agriculture and farming community to assess the challenges facing local farmers with regard to produce distribution and the potential for a Value Added Agriculture. Countless hours were spent gathering information from 30% of the local farming population.

### A look at Guam's farmers...

- 28 of 31 farmers interviewed were Chamorro.
- 53 years old was the average age of local farmers.
- 68% of farmers were 3<sup>rd</sup> or 4<sup>th</sup> generation farmers.
- 74% of farmers reported having to obtain income elsewhere to sustain their families.
- 25% of farmers would farm full time if they made between \$20k-\$40k per year.
- 32% of farmers would farm full time if they made between \$40k-\$60k per year.



#### Sold vs. Unsold



## Room for a Value Added Agriculture Market

Farmers prefer to farm.
 50 tons of produce goes unsold each year.
 Our island imports 95% of its food sources from off-island.
 Managing receivables & payables

Packaging & Selling
Maintaining quality control



