

Farm to Table Guam in Your Community



Central Objectives of Farm to Table Guam



- Creating jobs in agriculture
- Creating businesses in agriculture

HOW?

Tanom, Fatinas, Yan Sustansia

Farm Partners



- Business plan assistance
- Recordkeeping & budgeting
- Becoming registered with the Department of Agriculture and Rev & Tax
- Marketing & selling your produce
- Network with fellow farmers, restaurants, and community (example: Hyatt Farm Dinner)



Farmer Apprentice Program



CSA Subscription Service



- Over 100 families have participated!
- \$200 / cycle
- 4 weeks long
- Runs all year
- Over 30 partner farms
 - Farmer Profile
 - Card Inserts



Kitchen Partner Program



- Help get your business off the ground
- Help promoting your business
- Help with the loans & grants process
- Basically a “matchmaking” service, making connections between farmers, producers, chefs, retailers, distributors, and business advisors



Farmer's Market & Farmer's Directory



- Help get your produce sold
- Help promoting your farming business
- Network with fellow farmers, restaurants, and community



Farmability Program

- Partnership with Division of Vocational Rehabilitation
- Home Harvest System Team
- Job coach & apprentice
- 18 tables sold



So what has Farm to Table Guam done about it?



- Creating jobs in agriculture
 - Direct Employment – 18 employees
 - Indirect Employment – 30+ employees
- Creating businesses in agriculture
 - 5 new businesses
 - 6+ businesses expanded
 - Over 100 businesses & services connected
- Increasing skills of farmers and producers
 - Grants & Loans - 5
 - Training sessions - 50+
 - Outreach - 50+

Value Added Producer: Still Smokin'



Restaurant: 9th Street Rotary



Restaurant: Kitchen Lingo



Restaurant: Gabriel's House of Pasta



Farmer: PUNGCO Farms



Farmer: Mr. & Mrs. Liu



Farmer: Paradise Natural Farm

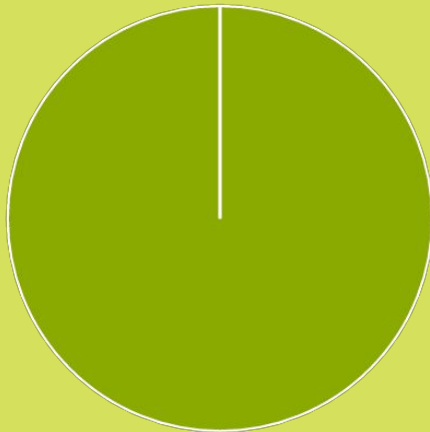


Organizational Sustainability



2013

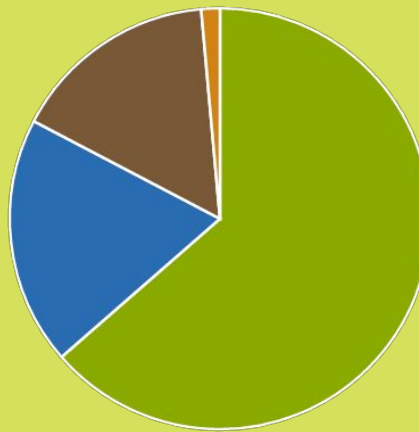
Project Funding Sources



■ Grants ■ Contracts ■ Farm Income ■ Other

2016

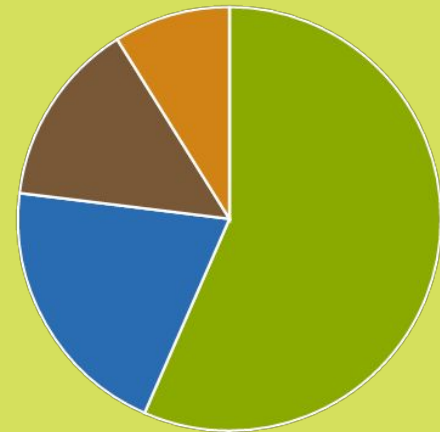
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2017

Project Funding Sources



■ Grants ■ Contracts ■ Farm Income ■ Other

Contact us



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Thank you!